# MINUTES OF THE MEETING OF THE DIRECTORS OF CAREFIRST, INC. EXECUTIVE SESSION WEDNESDAY & THURSDAY, JULY 25-26, 2001 AT THE HYATT REGENCY IN BALTIMORE, MARYLAND

Members Present: Daniel J. Altobello (Chairman); Edward J. Baran (Vice Chairman) (by

phone); Max S. Bell, Jr., Esq.; Beverly B. Byron; William J. Byron, S.J.; Geneva Cannon; James M. Dale (by telephone); Bernard J. Daney, CPA; Anne Osborn Emery, Ph.D.; Ernest R. Grecco; Joseph Haskins; Sister Carol Keehan, R.N., M.S.; J. Richard Lilly, M.D.; Roger C. Lipitz; Patricia E. Lund, Ed.D., R.N.; Robert H. Naftaly; Robert F. Rider;

Charles W. Shivery; James C. Simpson; George B. Wilkes, III

Members Absent: None

Also Present: Michel L. Daley; Floretta D. McKenzie, Ed.D.; Hanan Y. Sibel; Thomas

E. Archie; Garrett B. Lyons, DDS; Frances M. West

#### **EXECUTIVE COMPENSATION COMMITTEE REPORT**

Joseph Haskins, Chairman of the CareFirst, Inc. Executive Compensation Committee, provided a report to the Board regarding several Executive Compensation Committee meetings, which had been held in the recent past.

He began by reviewing the strategic goals previously approved by the Board and how a potential transaction helped to achieve those goals.

He then reviewed the Committee's approach to determining what compensation components were appropriate and what compensation issues were crucial in any negotiations leading to a strategic transaction. He reviewed the financial implications of each of the elements of the compensation packages that existed and of those that are being proposed and noted that the WellPoint proposal regarding associate benefits is significantly lower than the level of benefits associates are currently receiving.

He then reviewed the differences between the proposed compensation packages for all associates proposed by WellPoint.

He also described in detail the proposal being recommended by the Executive Compensation Committee.

There was extensive discussion of the proposal and it was

**RESOLVED**, that the program proposed by the Executive Compensation Committee is hereby approved, and

FURTHER, that the Executive Compensation Committee is directed to investigate the feasibility of an incentive plan that would reward associates generally in the event a transaction is consummated.

At this point, the Board adjourned its Executive Session and moved back into Regular Session.

Daniel J. Altobello

Chairman of the CareFirst, Inc.

**Board of Directors** 

### MINUTES OF THE MEETING OF THE DIRECTORS OF CAREFIRST OF MARYLAND, INC. EXECUTIVE SESSION

WEDNESDAY & THURSDAY, JULY 25- 26, 2001 AT THE HYATT REGENCY IN BALTIMORE, MARYLAND

Members Present:

Daniel J. Altobello; Geneva Cannon; Joseph Haskins (Chairman);

Patricia E. Lund, Ed.D., R.N.; Hanan Y. Sibel; James C. Simpson

Members Absent:

None

Also Present:

Edward J. Baran; Max S. Bell, Jr., Esq.; Beverly B. Byron; William J. Byron, S.J.; James M. Dale (by phone); Bernard J. Daney, CPA; Anne Osborn Emery, Ph.D.; Ernest R. Grecco; Sister Carol Keehan, R.N., M.S.; J. Richard Lilly, M.D.; Roger C. Lipitz; Floretta D. McKenzie, Ed.D.; Robert H. Naftaly; Robert F. Rider; Charles W. Shivery; George B. Wilkes, III; Michel L. Daley; Thomas E. Archie; Garrett B. Lyons,

DDS; Frances M. West

#### **EXECUTIVE COMPENSATION COMMITTEE REPORT**

Joseph Haskins, Chairman of the CareFirst, Inc. Executive Compensation Committee, provided a report to the Board regarding several Executive Compensation Committee meetings, which had been held in the recent past.

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He then reviewed the differences between the proposed compensation packages for all associates proposed by WellPoint.

He also described in detail the proposal being recommended by the Executive Compensation Committee.

There was extensive discussion of the proposal and it was

**RESOLVED**, that the program proposed by the Executive Compensation Committee is hereby approved, and

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FURTHER, that the Executive Compensation Committee is directed to investigate the feasibility of an incentive plan that would reward associates generally in the event a transaction is consummated.

At this point, the Board adjourned its Executive Session and moved back into Regular Session.

Daniel J. Akobello

Chairman of the CareFirst, Inc.

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**Board of Directors** 

## MINUTES OF THE MEETING OF THE TRUSTEES OF GROUP HOSPITALIZATION AND MEDICAL SERVICES, INC. EXECUTIVE SESSION

#### WEDNESDAY & THURSDAY, JULY 25- 26, 2001 AT THE HYATT REGENCY IN BALTIMORE, MARYLAND

Members Present:

Edward J. Baran (Chairman); William J. Byron, S.J.; Michel L. Daley;

Sister Carol Keehan, R.N., M.S.; Floretta D. McKenzie, Ed.D., George

B. Wilkes, III

Members Absent:

None

Also Present:

Daniel J. Altobello; Max S. Bell, Jr., Esq.; Beverly B. Byron; Geneva Cannon; James M. Dale (by phone); Bernard J. Daney, CPA; Anne Osborn Emery, Ph.D.; Ernest R. Grecco; Joseph Haskins; J. Richard Lilly, M.D.; Roger C. Lipitz; Patricia E. Lund, Ed.D., R.N.; Robert H. Naftaly; Robert F. Rider; Charles W. Shivery; James C. Simpson; Hanan Y. Sibel; Thomas E. Archie; Garrett B. Lyons, DDS; Frances M. West

#### **EXECUTIVE COMPENSATION COMMITTEE REPORT**

Joseph Haskins, Chairman of the CareFirst, Inc. Executive Compensation Committee, provided a report to the Board regarding several Executive Compensation Committee meetings, which had been held in the recent past.

He began by reviewing the strategic goals previously approved by the Board and how a potential transaction helped to achieve those goals.

He then reviewed the Committee's approach to determining what compensation components were appropriate and what compensation issues were crucial in any negotiations leading to a strategic transaction. He reviewed the financial implications of each of the elements of the compensation packages that existed and of those that are being proposed and noted that the WellPoint proposal regarding associate benefits is significantly lower than the level of benefits associates are currently receiving.

He then reviewed the differences between the proposed compensation packages for all associates proposed by WellPoint.

He also described in detail the proposal being recommended by the Executive Compensation Committee.

There was extensive discussion of the proposal and it was

RESOLVED, that the program proposed by the Executive Compensation Committee is hereby approved, and

FURTHER, that the Executive Compensation Committee is directed to investigate the feasibility of an incentive plan that would reward associates generally in the event a transaction is consummated.

At this point, the Board adjourned its Executive Session and moved back into Regular Session.

Daniel J. Altobello

Chairman of the CareFirst, Inc.

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**Board of Directors**